

Minutes Project Meeting CO-BUS-VET in Valencia 6th and 7th of May 2015

5th of May: Arrival of all participants

6th of May: Day 1

13:15 Common lunch with all participants

15:30 Meeting at the hotel Solvasa to talk about further work and activities



- Business Game: "Beans"

Michal from Poland explained the goal of the game: there were several kinds of beans and we had to collect maximum cards by family in order to plant the family and then harvest coins.

The whole group is divided in 6 groups of two people. In each group one representative of PCKK was present in order to help the second player if needed. Michal distributed all cards and then each one decided to plant one card or exchange one card with another group.

Finally the group composed of Jolanta (PCKK) and Tim (Quarter Mediation) won the game with 12 coins collected.

Michal asked us what we learned with this game. The whole group agreed on the fact that negotiation, strategy, and patience were really important. Indeed, we had to wait the right time to put our cards and also keep some cards to prevent the others putting their one cards.



- E-Book

All partners agreed on what we needed to integrate in this e-book: examples of business plan from each country; draft business plan by QMED; videos recording “How to set up a business plan”; description of “How to set up a business plan” from each country; good practice example “Link School/Labour Market” (Miguel promised that he will complete quickly the document); Business Glossary completed with a poster etc.

18:00 Free time

20:00 Concert of classical music at Palau de la Musica with all participants. Free entrance.

22:00 Social Dinner at *El Alma* with all participants



7th of May: Day 2

International workshop about entrepreneurship

09:30 Workshop opening by Nieves Villaroya, Headmaster of CPIFPM



09:40 How to apply for EU projects: examples by Cristina Stefan, QMED director
Erasmus+ Program 2014-2020

10:00 CREATIVA: national network for social entrepreneurship
Community manager and graphic designer

- Cooperation in development and co-development
- Social sensitization & volunteerism
- E-Inclusion
- ➔ Laboratories of social entrepreneurship + social innovation (www.redcreactiva.org)

10:30 *Break*

10:50 Entrepreneurship Abilities in VET by Elena Fernandez, Erasmus Coordinator and Victor Martinez, CIPFPM

Project DECO: round table for employers in order that they express their abilities and competencies required in the labour market (team work, creativity, how solving problems in different situations etc.). They also talk about areas of improvement as motivation, humility, trainings etc.

11:00 Science Entrepreneurship by Jesus Hernandez, CPIFPM deputy
Video presentation of Visconti Project. Project headed by Peter Gray, researcher at University of Norway for Science and Technologies.

The objectives of this project are:

- generating a virtual community
- experimenting and create tools for teachers and vocational schools
- producing a new generation of students/teachers
- planning upcoming events with creativity and entrepreneurship

11:15 Caring families: Business Plan by Christina Lloris, Vicente Alpuente and William Garate

11:25 Project Proposal: Student EU-20 (KA2)

Partnership from Bulgaria, Finland (OSEEK/OSAO from Oulu) and Spain

The objective is to implement a comprehensive student training model in the VET schools involved in the project.

11:45 Break

12:00 Social Entrepreneurship Incubator by Margarita Albors

Socialnest, UV tech-park incubator and social entrepreneurship

New models are needed of tackling social problems. In Spain, only 0,51 % of adult population is involved in social entrepreneurial activity so this incubator would like to increase this number.

Programme: people come with an idea but they don't know how to concretize it.

- 12 months programme
- Theoretical and practical trainings
- Access to potential funders
 - ➔ They develop their network and visibility in Spain thanks to several events
 - ➔ 34 social entrepreneurs have been supported



12:30 Entrepreneurship abilities with Ingeborg Omdal, CEO of lyk-z&d. Social entrepreneur of the year 2012 in Norway

Name of the platform: FROG online identity

Programme: 5 modules over 25 days

- Vision: what kind of dreams they have?
- Identity: name, ability, skills etc.
- Communication: skills
- Impact: impact on the others and vice versa
- The big leap

13:00 Lanzadera: A model of incubator in Valencia by Javier Jimenez Marco

- Spotting an opportunity that others do not have

- Assuming risks
- Being passionate about your idea
- Creating employment thanks to generated wealth
- Identifying the specific target



14:00 Common lunch with partners and speakers at Pizzeria Porto Venezia

16:00 Certifications

End of the meeting